EPICS 21st Annual User Conference

You Have Problems? We Have Solutions!



April 7 – 10, 2019

Scottsdale Plaza Resort

Scottsdale, Arizona



Foy's EPICS User Conference is the largest annual gathering of extruders in North America with the exception of the AEC.

Join us in April to see why so many industry leaders for so many years say this is the most worthwhile conference they attend.

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CONFERENCE FOCUS

You Have Problems? We Have Solutions!

This year there is something for everyone as we focus on the many challenges extruders face.

Come to the gorgeous Scottsdale Plaza Resort in Scottsdale, Arizona. We will help you find the solutions to your challenges!

You may be facing challenges with managing WIP, or you may be dealing with tarrifs and pricing at the time of shipment. EPICS has the answers you are looking for. Have you had difficulty managing dies and keeping track of die corrections? We have the solution for that! Don't miss EUC 2019, as we take a close look at many of the challenges extruders face, and how EPICS is the right solution for your needs.



Some of the topics include:

- Managing WIP
- Pricing (Tariffs, Time of Shipment, and more...)
- Die Corrections
- Die Oven Management
- Customer Service Challenges
- Production Management Problems
- Correcting Production Posting Errors
- Managing Production Calendar
- Kits and Assemblies
- Production Scheduling
- Quality Control
- Tips and Tricks
- ...and more

See the EUC 2019 Conference Website for more updates as the conference approaches.

WISHLIST



What is that one new feature or enhancement that would help resolve a challenge you've been dealing with? Come to EUC 2019 and let us know! We want to hear your thoughts and find a way to bring solutions to the table. This is the one time a year you can partake in our formal Wishlist session.

Once all customers in attendance have submitted their top 3 to 5 items, this list will be distributed to all active EPICS customers, who will then rank the proposals. The consolidated final rankings become the Foy priority list for development in the next year.

Please don't forget, we do not get rid of wishlist items. So even if yours does not end up being voted to the top, or included right away, it could still be incorporated in the future. We regularly review wishlist requests, past and present.

Just so that you can see how seriously we take your feedback, here are the wishlist items that have been released in EPICS so far in the last two years (with more to come in 2018!):

- *[2018 #2] When reallocating pieces from one item to another, add a line to the change log for both items
- *[2018 #3] Add a "Remaining Pieces" column to the department summary grid in bottom-left corner of production screen
- *[2018 #5] Allow both Read and Write access to the press schedule and department schedule screens
- *[2018 #14] Enhance behavior of gOrderDataMustMatchPart to prevent order entry from changing any data values that came from the customer part (e.g. die, length, finish, pricing, etc.)
- *[2018 #16] Add change log to EPICS Configuration screen
- *[2017 #4] Add Die Correction Module
- *[2017 #13] Add filtering and group-by options to the backlog screen
- *[2017 #16] On item notes screen, allow input of department-specific prod alerts as well
- *[2017 #17] When creating a new die copy from an existing copy, do not carry over nitriding history or contents of "Purchase History" or "Die Oven Info" tabs
- *[2017 #19] Set DtPack (Date Packed) of status R (received) tickets to the actual date/time the receipt was posted
- *[2017 #20] Add "Fill from Stock" button to frmSOItem to search stock for all items in current query
- *[2014 WL #16] Allow completed kits and assemblies to be added to stock, filled from stock, and reallocated
- *[2017 WL #24] Add right-click context menu option to the customer part number to open the stock replacement screen for that part
- *[2017 WL #25] When selecting a press in the "Standard Data" section of the die screen, choose the default container size using the press's machine record
- *[2017 WL #26] Add separate, per user production screen permission to enable/disable the "Post" checkboxes
- *[2017 WL #27] Display rack status flags (hold/scrap) on "Racks" tab of sales order screen
- *[2017 WL #28] On "Stock Replacement" screen, highlight replacement items that are running late
- *[2017 WL #31] Add new permission to prevent users from un-checking the "Save to Die Oven History" checkbox on the "Unload Oven" screen if they are not cleared to do so
- *[2017 WL #32] Add a column to the "Shift Summary" tab of the production screen to display the stop time of each job
- *[2017 WL #1] Validated user fields: Allow creation of user-defined lists of allowable data values to be linked to any user field
- *[2017 WL #2] Allow selection of any field as a required field
- *[2017 WL #3] When changing the status of an item to "H" (complete), alert/stop the user if there are active racks or tickets in process for that item (with password override) (gCheckBeforeStatusH, gCheckBeforeStatusHPassword)

- *[2017 WL #6] When adding to a rack from extrusion, allow simultaneous emptying of existing contents (gAskToClearRack)
- *[2017 WL #7] When posting press production, make sure that the alloy and alloy type of the specified cast number matches the alloy and alloy type of the selected billet (gProdCheckCastNumber)
- *[2017 WL #8] Alert the user if there are open corrective action items against a die when entering a new order for that die or when scheduling the die for production
- *[2017 WL #11] When marking a customer as inactive, selectively allow all of that customer's dies and/or parts to be made inactive as well
- *[2017 WL #12] Allow fill from stock screen to match on part number as well as standard attributes
- *[2017 WL #14] When copying an existing part to create a new part, copy all notes and alerts from the old part to the new part as well
- *[2017 WL #15] When items are rescheduled, add an entry to the item's change log. Also record schedule additions and deletions

NETWORKING AND PRIZES

One of the biggest prizes of attending our annual user conference is the opportunity for **networking**. Over the years, our customers have expressed how much they appreciate the break-out sessions and the chance to connect with other EPICS Users in casual settings. In addition to our normal door prize giveaway, you can send in a breakout session topic idea and be entered to win a separate **prize**. You must be present to win!

Don't miss the chance to be on neutral ground with other extruders! Whether you're in a breakout session or enjoying a western dinner watching the sunset in the desert, you'll have lots of chances to gain insight and information from those who are attending. These casual conversations are priceless as you gain perspective on the industry. You might end up talking to someone who has already found a solution to a challenge you are facing.





The Break-Out Sessions are intended to give you a formal time to dialogue with other extruders about specific problem areas. Each year we try to find topics that are timely and needed. We need your help to ensure that the breakout discussions are helpful and meaningful. Send your breakout topic ideas to us and be entered for a PRIZE! info@foyinc.com We really value your thoughts. Please send your suggestions!

TRAINING SESSION ADD-ON DAY

We regularly set aside Wednesday to do more in-depth training on the features and functionality that we overviewed on Monday and Tuesday. This is an ideal session to send both newer and power users to.

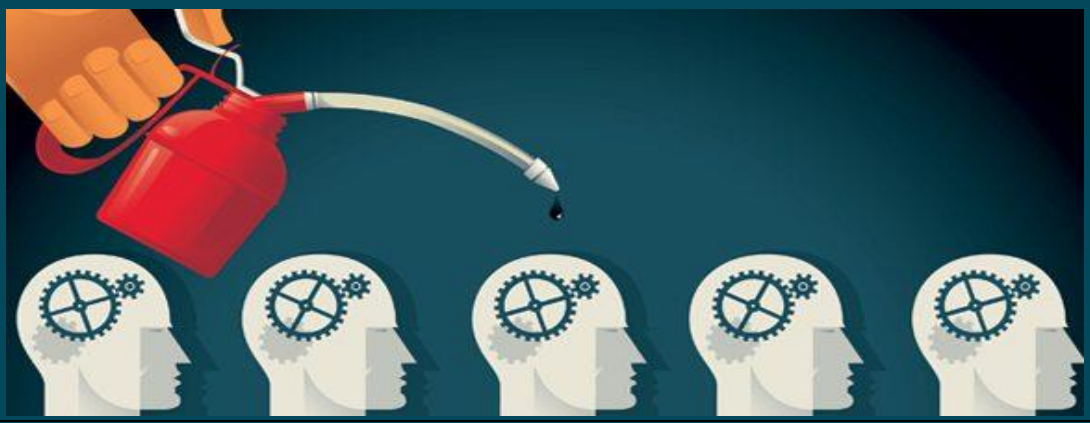


This is a well-attended day of training. Trainees receive a custom training manual and live training with plenty of time for Q&A.

EPICS administrators and end-users seem to really benefit from the extra training. There's something for everyone in these sessions.

The optional day of training will be on **Wednesday, April 10th**.

Training sessions are over by **2:00 PM** on Wednesday and should give you plenty of time to catch that evening flight home.



REGISTRATION RECEPTION

Join us Sunday evening at 4:00PM for an informal reception. We will be at the **Camelback Vista Patio** (below) in the Scottsdale Plaza Resort. Come and enjoy snacks and drinks while you pick up your registration packet and conference gift! This is always a very casual time of meeting and greeting. Lots of folks look forward to catching up during this time. Did we mention free drinks and snacks?







CONFERENCE SCHEDULE

We will begin as usual on Sunday evening, with an informal registration reception. The business sessions on Monday and Tuesday will start with an early breakfast and will wrap up at 2:00 so you can enjoy the resort or the surrounding beauty and entertainment of Scottsdale.

Sunday, April 7, 2019

4:00 – 6:00	Registration Reception – **Camelback Vista Patio**

Monday, April 8, 2019

7:00 – 8:00	Full Breakfast
8:00 – 11:30	Morning Session
11:30 – 1:00	Lunch
1:00 – 2:00	Afternoon Session
4:30 – 9:00	Dinner, music, games, and cash bar at **La Puesta Del Sol**

Tuesday, April 9, 2019

7:00 – 8:00	Full Breakfast
8:00 – 11:30	Morning Session
11:30 – 1:00	Lunch
1:00 – 2:00	Afternoon Session

Optional Training Session Schedule

Wednesday, April 10, 2019

7:00 - 8:00	Full Breakfast
8:00 – 11:30	Morning Training Session
11:30 – 12:30	Lunch
12:30 – 2:00	Afternoon Training Session

See the EUC 2019 Conference Website for more updates as the conference approaches.

HOTEL



The 2019 EPICS User Conference will be held at the Scottsdale Plaza Resort in Scottsdale, Arizona.

This place is gorgeous, and the rates are great! The hotel has rooms available at the special conference rate of **$189** until **March 7th**.

Upgrade options are available as well (from Sunday – Thursday):

- Villa Suite - $229 per night (no Saturday night available).
- Patio Suite - $229 per night (no Saturday night available).
- Bi-Level Suite - $259 per night (no Saturday night available).

Contact the Scottsdale Plaza Resort to make your reservations. You can make reservations on this special web site, or by calling 1-800-832-2025 and telling them you are attending the Foy Inc EPICS User Conference, with a group code of **FOYEP0419**.



If you have any additional questions regarding the accommodations feel free to contact Stacy at stacy@foyinc.com or call at 972-782-7282.

MONDAY EVENING DINNER EVENT

We've brought back the popular Monday night dinner event! We plan to dine at La Puesta Del Sol in Fort McDowell. This will include a scenic transport through the beautiful desert with a mountainous backdrop. We will arrive for a Native American reservation experience like no other!



La Puesta Del Sol is Spanish for 'the setting sun', and this is one sunset you won't forget! We will enjoy a great cowboy barbecue, games, music, and views that will leave a lifetime impression.





Be sure to enjoy the cash bar! Feel free to dance if you like!



TRAVEL NOTES

The Scottsdale Plaza resort is between 12-15 miles from the Phoenix Sky Harbor International Airport, so it will be about a 20-minute cab ride. There is a lot to do around the hotel, so you may not even need transportation once at the hotel.



Enterprise Rent-A-Car
10301 N. Scottsdale Rd.
Scottsdale, AZ 85253
480-315-8051

Budget Car Rental
7125 E. Shea Blvd. Suite 101
Scottsdale, AZ 85254
480-596-9755

Go Rentals
6000 E. Camelback Rd.
Scottsdale, AZ 85251
480-423-2876

On-Site Activities

- 5 swimming pools
- Fitness Center
- Tennis
- Putting Green
- JD's Sports Bar and Lounge
- Garden Court Restaurant
- Cafe Cabana - outdoor casual dining
- The Market - grab and go food
- Spa
- Free shuttle to Old Town Scottsdale

Across the Street (Seville Shopping Center)

- Terrior Wine Pub
- Wildflower Bread Company (restaurant)
- Ruth's Chris Steakhouse
- Sushi Sen
- Jamba Juice
- 21 Cakes
- Starbucks
- Roka Akor Japanese restaurant

Walking Distance

- Trader Joe's
- Walgreens
- Scramble (breakfast and lunch)
- McCormick-Stillman Railroad Park
- Diamondbacks Lounge
- SumoMayo (Mexican-Asian Fusion)

We highly recommend visiting Old Town Scottsdale. It's only a 4.5 mile Uber or Cab ride away. The hotel also provides a free shuttle into Old Town Scottsdale.

There are lots of things to do there. You'll find restaurants, bars/saloons, shopping, events, spas, and more. Click on the link to learn more:

OLD TOWN SCOTTSDALE

CONFERENCE REGISTRATION

You can register for the conference by clicking here. Use the access code '**cactus**'.

This year's registration fee includes the Sunday evening reception, conference sessions on Monday and Tuesday, and breakfast and lunch on Monday and Tuesday, **AND** the Monday night dinner event.

The registration fee for the optional Training Session includes a full breakfast and lunch on Wednesday.

Be sure to make your reservations with Foy Inc before March 7th in order to get a major discount.

And be sure to make your hotel and airline reservations ASAP.

Registration Fees prior to March 7, 2019:

Conference Registration	$650
Optional Training Registration	$295

Registration Fees after March 7, 2019:

Conference Registration	$800
Optional Training Registration	$295

Guest registration

*All Inclusive	$400

*Includes Reception, Breakfast and Lunch all days, and Monday evening dinner event.



BE SURE TO MAKE YOUR **HOTEL RESERVATIONS** RIGHT AWAY!